

GLOBALSCAPE® ENHANCED FILE TRANSFER™ (EFT) IS MORE POWERFUL & EFFICIENT THAN LEADING COMPETITOR

GLOBALSCAPE ENGINEERS PUT EFT TO THE TEST

KEY RESULTS

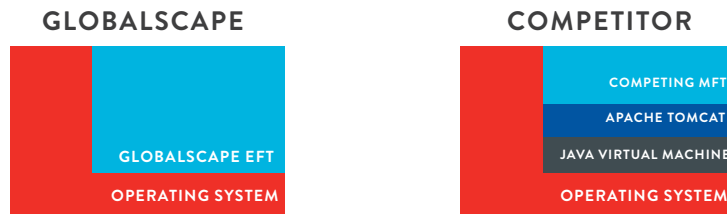
- **Businesses that opt for EFT will be able to perform real-time processing of files** as soon as they arrive, without relying on antiquated polling mechanisms
- **Businesses that opt for a competitor’s solution will suffer significant delays in their post-processing automation, especially as their business needs scale,** due to single-threaded processing mechanism used by most competing products
- **Businesses that opt for EFT can choose between on-premises, hybrid, or fully managed SaaS, and between subscription and perpetual licenses,** making Globalscape’s solution fit any business’ deployment and licensing needs
- **Businesses that opt for a competitor’s solution will need to purchase 2X more powerful hardware or 2X the number of High-Availability server ‘nodes’** to achieve the same level of performance as a single EFT server ‘node’

ABOUT GLOBALSCAPE

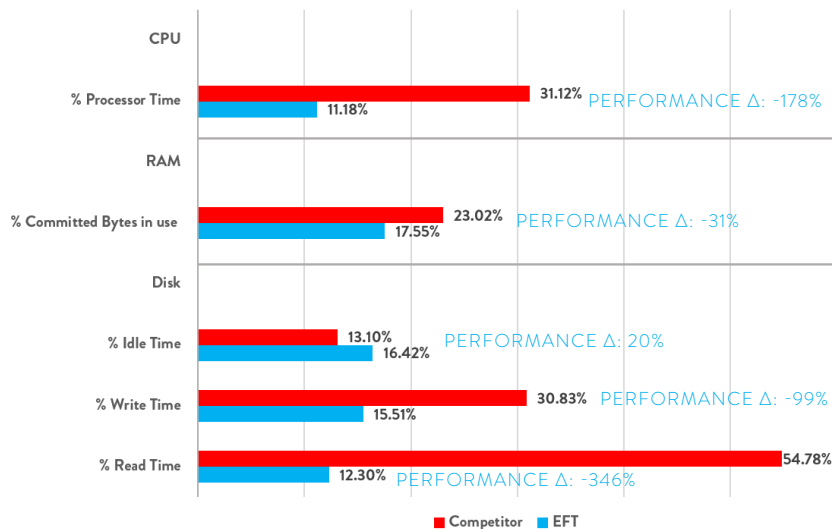
Globalscape, Inc. (NYSE MKT: GSB) is a pioneer in securing and automating the movement and integration of data seamlessly in, around and outside your business, between applications, people and places, in and out of the cloud. Globalscape provides cloud services that automate your work, secure your data and integrate your applications – while giving visibility to those who need it. Globalscape makes business flow brilliantly. For more information, visit <http://www.globalscape.com> or follow the blog and Twitter updates.

EFT’S ARCHITECTURE IS BUILT FOR EFFICIENCY

Competing Managed File Transfer (MFT) products are built on a Java platform. The benefit of being a Java-based application is that it can run on virtually any operating system. The drawback to Java-based applications is that there is significant degradation in performance when compared to “natively built” solutions.



Globalscape engineers performed 100 simultaneous 130MB file uploads over a simple File Transfer Protocol (FTP). Globalscape’s competitor exhibited 178% more CPU utilization, 104% worse disk performance (higher number of queued write requests) and 31% more memory utilization on average. Below is a table of performance results:



With the competing MFT provider, customers would need to either invest in much more expensive hardware, or will be forced to scale horizontally to accommodate any sort of reasonable loads. Our competitors offer a “mile-wide, 1 inch” MFT solution, whereas Globalscape offers deep breadth of coverage in terms of performance impacting capabilities.

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